Margaret Enloe, CBP Comm. Director
CBP Management Board
Sept. 11, 2014

#### Goals

- To keep internal and external audiences informed on Management Strategy development
- To give stakeholders opportunities to provide public input
- To use outreach strategies and tools to increase participation

#### **Two Kinds of Communications**

- 1. Info-sharing (what we've traditionally done)
  - 1-way communications pushes out of messages, stories, information

#### 2. Outreach

 2-way communications – developing a conversation, sharing info, asking for engagement, maintaining relationships, managing expectations

## **Audiences / Needs**

#### **Action**

# People and/or groups:

 Not currently engaged but w/ interest and valuable insight



**Outreach** activities

Who want to attend mtgs & be informed



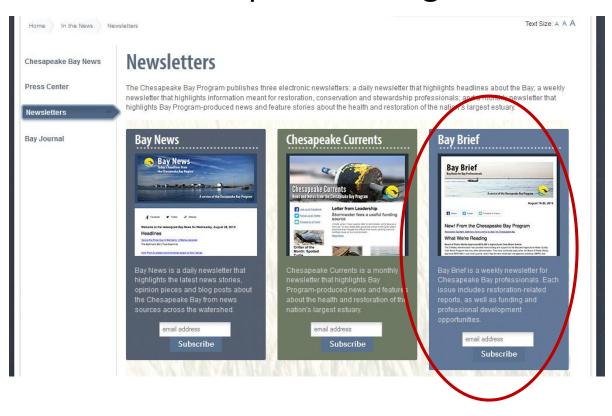
Share info consistently and regularly

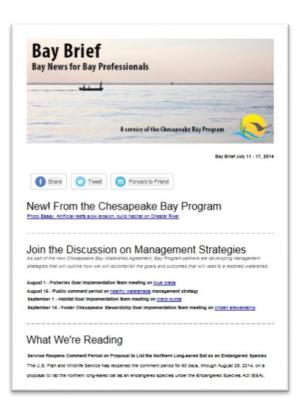
Who want to be informed but only want to comment during input periods



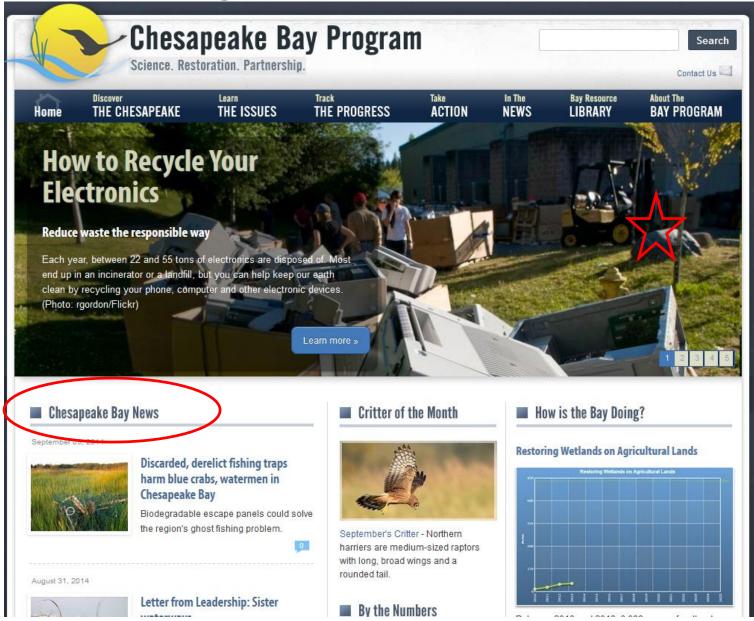
# **Info Sharing**

- Bay Brief weekly e-news
- Subscribe: www.chesapeakebay.net/news/newsletters
- Self subscription management



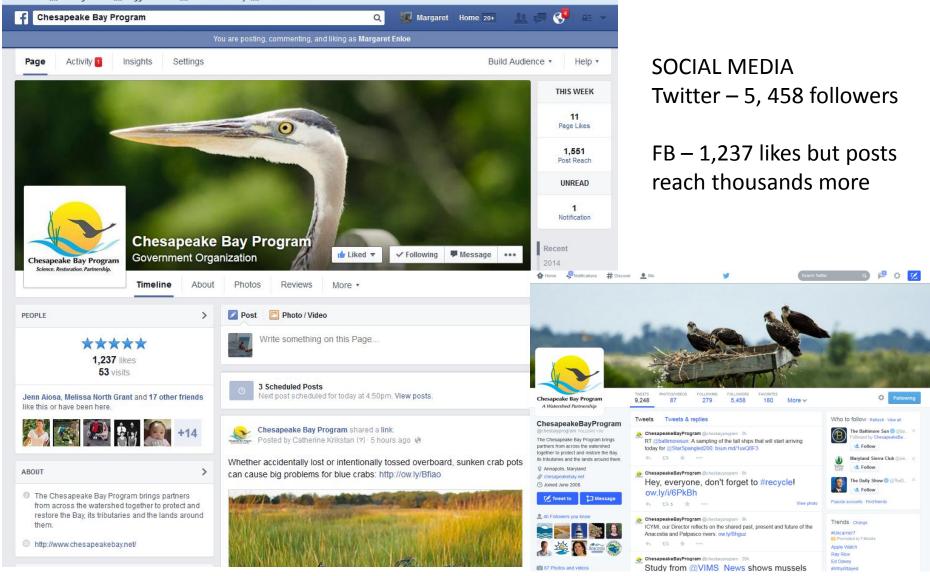


# Info Sharing



Over 250,000 visits/year

**Info Sharing** 



# **Info Sharing**

Web Products / Content

- Dashboard
- Informational webpages
- Mailing lists

# Overall Dashboard





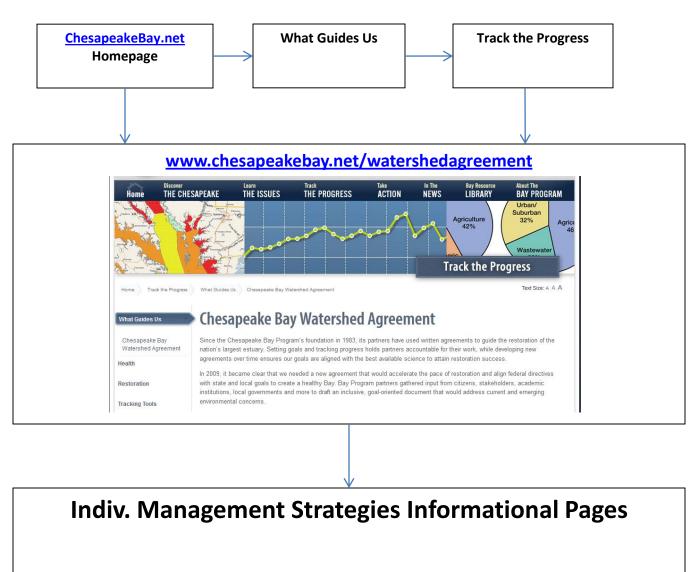








# Dashboard



## Informational webpages for ea. Strategy include:

- Development status
- Related outcome
- Lead GIT and Workgroup
- Partner GIT, jurisdictions, agencies
- Contact person
- Related documents
- Upcoming and past meetings and events
- Option to provide feedback

#### Example

#### Blue Crab Abundance and Management Management Strategy

Status: This management strategy is currently under development. [Other options: drafted and open for public input until [date], under final review or complete.]



Related Outcome	Maintain a sustainable blue crab population based on a target of 215 million adult females. Refine population targets through 2025 based on best available science. Manage for a stable and productive crab fishery, working to improve harvest accountability. By 2018, evaluate the establishment of a Bay-wide, allocation-based management framework with annual levels set by the jurisdictions for the purpose of accounting for and adjusting harvest by each jurisdiction.
Lead Goal Implementation Team	Sustainable Fisheries (GIT 1)
Lead Workgroup	Chesapeake Bay Stock Assessment Committee
Partner Goal Implementation Team(s)	Protect and Restore Vital Habitats (GIT 2)
Participating Partners	National Oceanic and Atmospheric Administration (NOAA)
Contact	Bruce Vogt   (410) 267-5655

#### Management Strategy:

[If applicable: insert links to Executive Summary, Full Draft Document and/or Final Document]

#### Related Documents:

[If applicable: insert link(s) to related document(s)]

#### **Upcoming Meetings and Events**

- Sustainable Fisheries GIT Executive Committee Call (September)
  - o Date/Time: Monday, September 29, 2014, 1 to 3 p.m.
  - o Location: Conference call
- Sustainable Fisheries GIT Executive Committee Call (October)
  - Date/Time: Monday, October 20, 2014, 1 to 3 p.m.
  - o Location: Conference call

#### Past Meetings and Events

August 18, 2014 - Sustainable Fisheries GIT Executive Committee Call (August)

#### Provide Feedback

To stay informed about the development of this management strategy, **sign up for this mailing list**. Emails will include information about relevant meetings and public input periods. You may unsubscribe from this list at any time.

[To appear during 30-day public input period: Chesapeake Bay Program partners welcome public input on this management strategy. You can offer input by emailing the contact person above or submitting a comment in the form below.]

Name:		
Email:		
Comment:		
	Submit Comments	

# Mailing Lists

- Allows user to select updates "a la carte"
- Emails will include information about relevant meetings, public input periods

## **Outreach**

It's a 2-way street; all about relationships

# Advance Planning

- Gathering the info/determining what's needed
  - "Needs Assessment" template help to i.d. new stakeholder and target groups for engagement; outline strategies for engagement them
- Then seeking input from others, too
  - CAC, LGAC, STAR, STAC, Comm. Wkgp, other GITs
  - Other groups outside your regular circle of work

## **Outreach** – Possible Tactics & Tools

- Develop supporting materials
  - IE: Fact sheets, roles/expectations docs, presentations, etc
  - Make sure they resonate w/ your target audience
  - Use existing CBP features, stories, videos to engage
- Make the contact
  - Personal invitations, speak at events, responsive follow up
  - Other groups outside your regular circle of work
- Maintain, maintain
  - Relevant messaging, contacts, communications

## **Outreach**

#### Possible Tactics & Tools

- Develop supporting materials
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  - Make sure they resonate w/ your target audience
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## Outreach

Seven steps to better stakeholder engagement



- 1. Step Back and Establish Goals
  - "Needs Assessment" template
- 2. Offer relevant messages & topics
- 3. Get Their Attention & keep it
- 4. Dust off your analytics
- 5. Take out a red pen
- 6. Try a win-back campaign
- 7. Capitalize on targeted messaging