

Rachel Felver

Habitat Goal Implementation  
Team Meeting

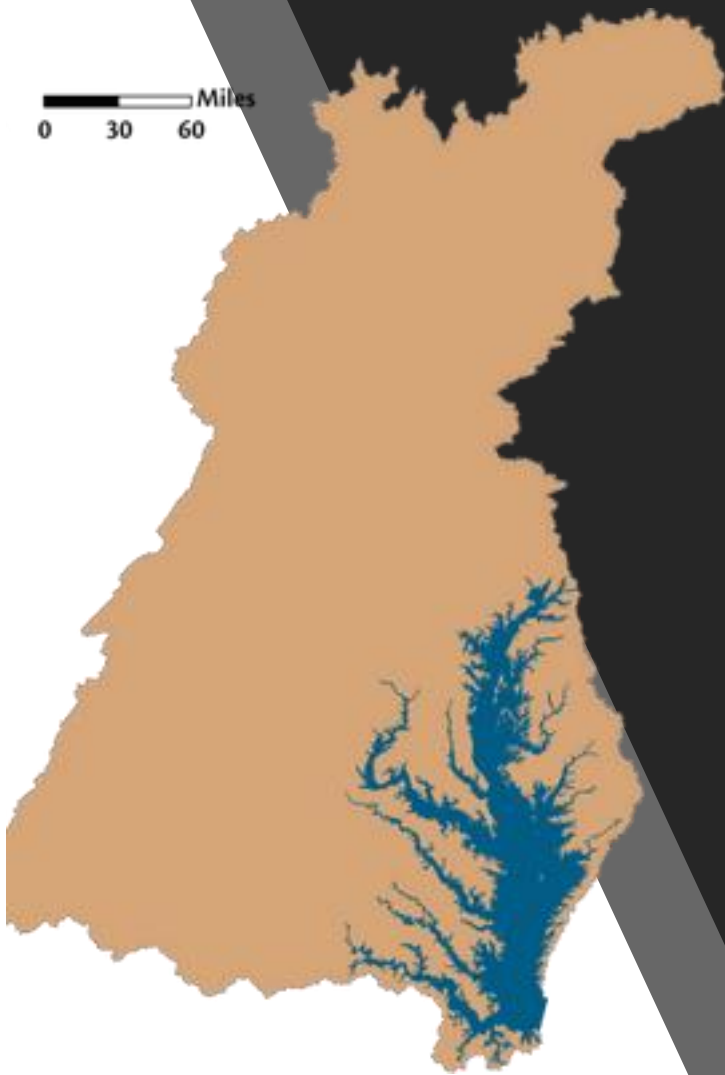
November 16, 2020

# Social Marketing to Improve Shoreline Management

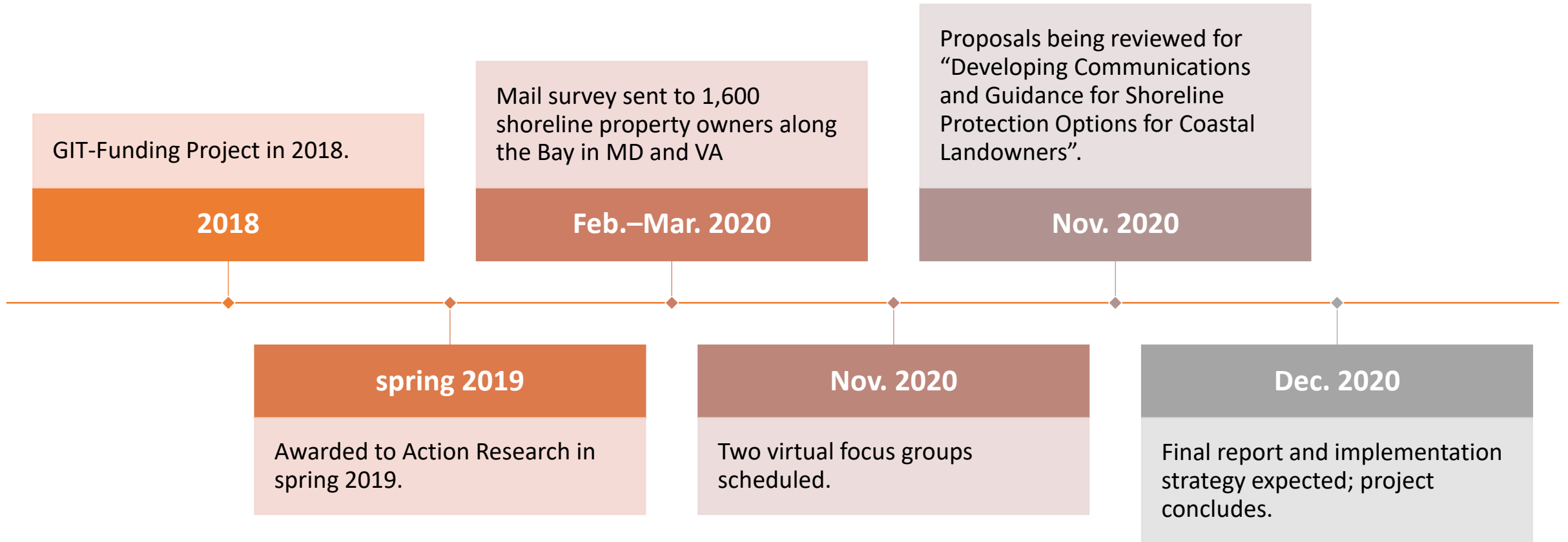


# Purpose

Develop a community-based social marketing strategy that will encourage shoreline property owners to adopt environmentally-sensitive practices in relation to shorelines, based on identified barriers and benefits to shoreline management within the Chesapeake Bay.



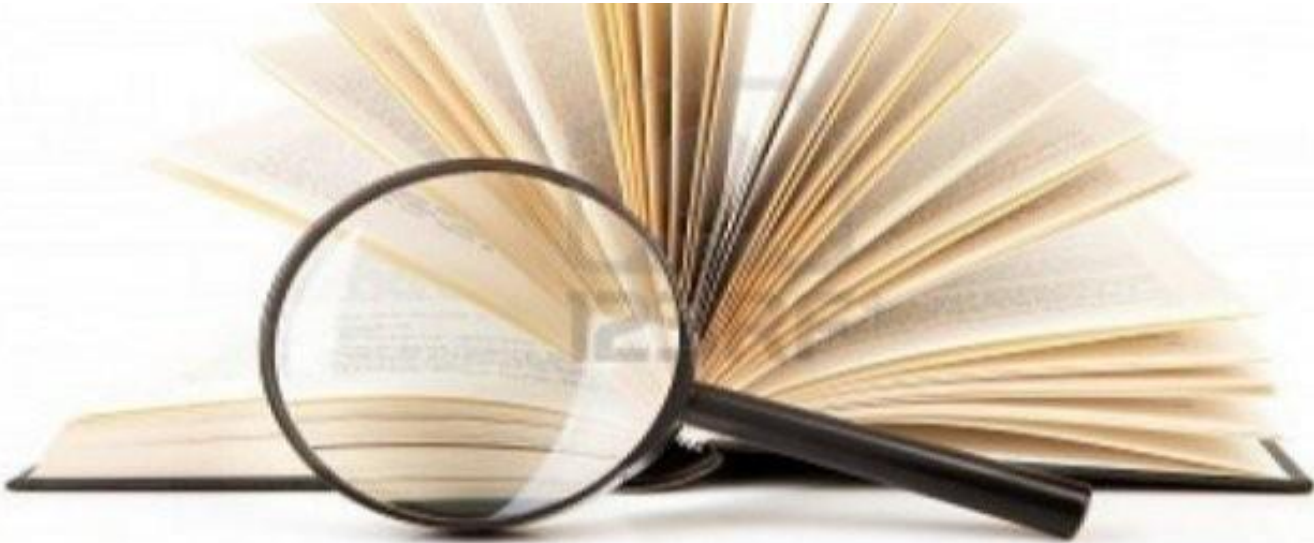
# Background



# Step One

- Steering committee of shoreline and communications experts established.
  - Nicole Carlozo (MD DNR)
  - Rebecca Chillrud (CRC)
  - Jen Dindinger (UMD, College of Ag and Natural Resources)
  - Rachel Felver (ACB)
  - Jim George (MDE)
  - Gina Hunt (MD DNR)
  - Pam Mason (VIMS)
  - Alison Rogerson (DE DNREC)
  - Lisa Wool (Nanticoke Watershed Alliance)

# Step Two



## Literature Review

### Literature Review

- Existing literature on shoreline management.
- Goal was to establish a foundation for further research efforts to improve shoreline management.

# Lit Review Findings

Identified research gaps about behaviors and social science related to living shorelines, removing existing armoring, planting vegetation and leaving shorelines touched/untouched.

Identified a set of 11 behaviors to improve shoreline management.





## Eleven Identified Behaviors

- Leave an unarmored shoreline alone - let it erode, accrete, or stay neutral.
- Install beach nourishment (non-structural).
- Install armor – groins with no vegetative component (structural).
- Install armor – jetties with no vegetative component (structural).
- Install armor – breakwater with no vegetative component (structural).
- Install armor – revetment with no vegetative component (structural).
- Install buffer (upland/riparian) vegetation.
- Install living shoreline (LS) – jetties/groins with wetland vegetation (structural).
- Install living shoreline (LS) – offshore breakwater with wetland vegetation (hybrid).
- Install living shoreline (LS) – sills with wetland vegetation (hybrid).
- Install living shoreline (LS) – slope grading/vegetation (non-structural).

# Step Three

- Survey of Shoreline Management Experts
  - Short online survey for 15 experts around the watershed (MDE, VIMS, CBT, DE DNREC, MD DNR, William & Mary)
  - Helped determine the relative impact of the previously-mentioned 11 behavior on
    - Excessive erosion,
    - Water quality,
    - Habitat, and
    - Climate resiliency.



# Expert survey findings

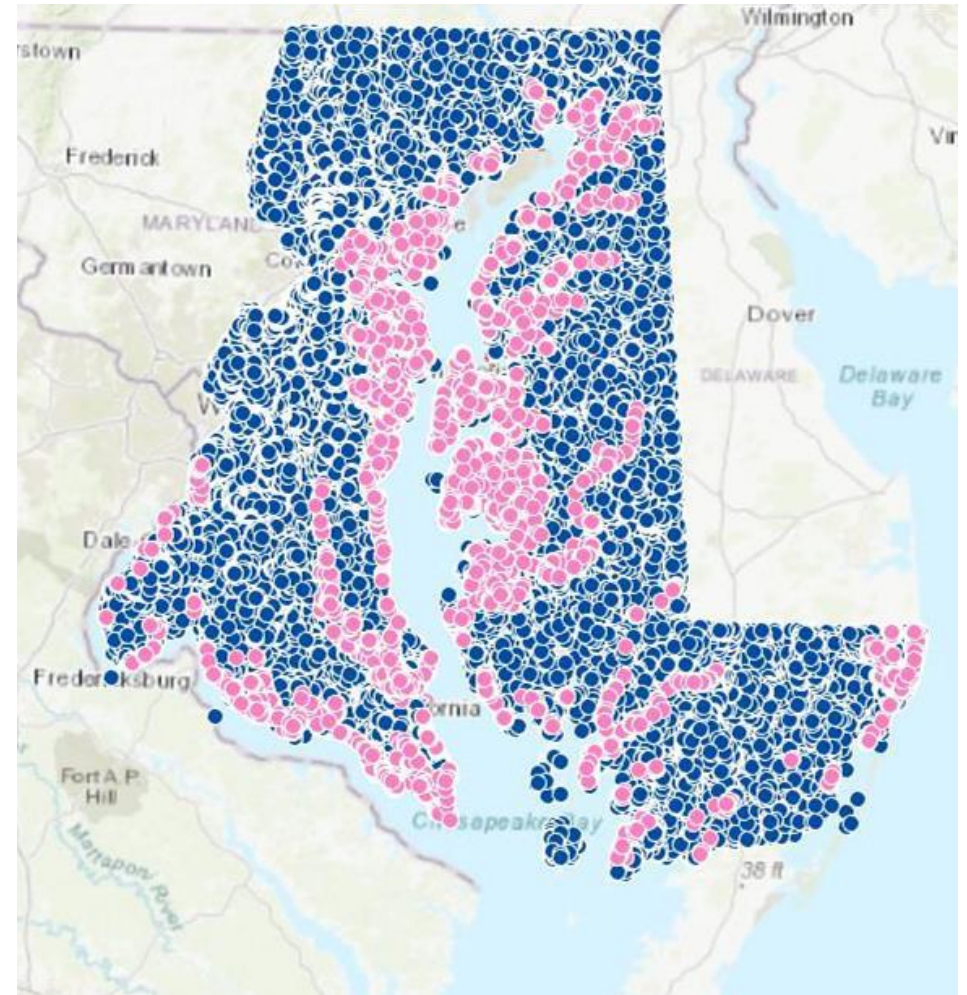
Behavior	Impact <sup>2</sup>	Penetration	Probability	Applicability	Weight <sup>3</sup>
Install buffer (upland/riparian) vegetation	7.40			1	7.40
Living Shoreline with sills	8.21			0.8	6.57
Living Shoreline with offshore breakwater	7.95			0.8	6.36
Living Shoreline - wetland vegetation	7.87			0.8	6.30
Living Shoreline with jetties/groins	7.81			0.8	6.25
Install beach nourishment	4.31			0.8	3.45
Armor - revetment with no vegetative component	3.42			1	3.42
Armor – breakwater with no vegetative component	3.16			1	3.16
Armor – jetties with no vegetative component	2.87			1	2.87
Armor – groins with no vegetative component	2.80			1	2.80
Leave an unarmored shoreline alone	3.47			0.8	2.78

# Step Four

- Survey of Shoreline Property Owners
  - What did we want to find out?
    - Prioritize behaviors related to living shorelines for additional research.
    - Prioritize the behavior, “install buffer (upland/riparian) vegetation for additional research.
    - Prioritize the behavior, “leaving an unarmored shoreline alone” for additional research.
    - Remove the suite of armor-related behaviors and beach nourishment from the list.
    - Promoted six behaviors for additional research:
      - Leave an unarmored shoreline alone - let it erode, accrete, or stay neutral.
      - Install buffer (upland/riparian) vegetation.
      - Install living shoreline (LS) – slope grading/vegetation (non-structural).
      - Install living shoreline (LS) – jetties/groins with wetland vegetation (structural).
      - Install living shoreline (LS) – offshore breakwater with wetland vegetation (hybrid).
      - Install living shoreline (LS) – sills with wetland vegetation (hybrid).

## Step Four – Cnt'd

- Mailed survey to 1,600 shoreline properties along the Bay in Maryland and Virginia.
  - Addresses randomly selected from an address list generated from state-level GIS data.
  - 468 returned as undeliverable, returned to sender or ineligible.
  - 349 completed surveys; response rate of 30.8%.
- Tailored Design Method.



# Survey Questions

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What are the shoreline management techniques currently in place at your property?

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What is the probability that you will install shoreline management techniques (if they did not already have them)?

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Given two lists to determine barriers and benefits to adopting shoreline management techniques.

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Asked to agree with a list of statements to determine their attitude toward shoreline management techniques.

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What sources of information do you use if you have questions concerning your shoreline?

Number of survey respondents with unarmored and armored shorelines.

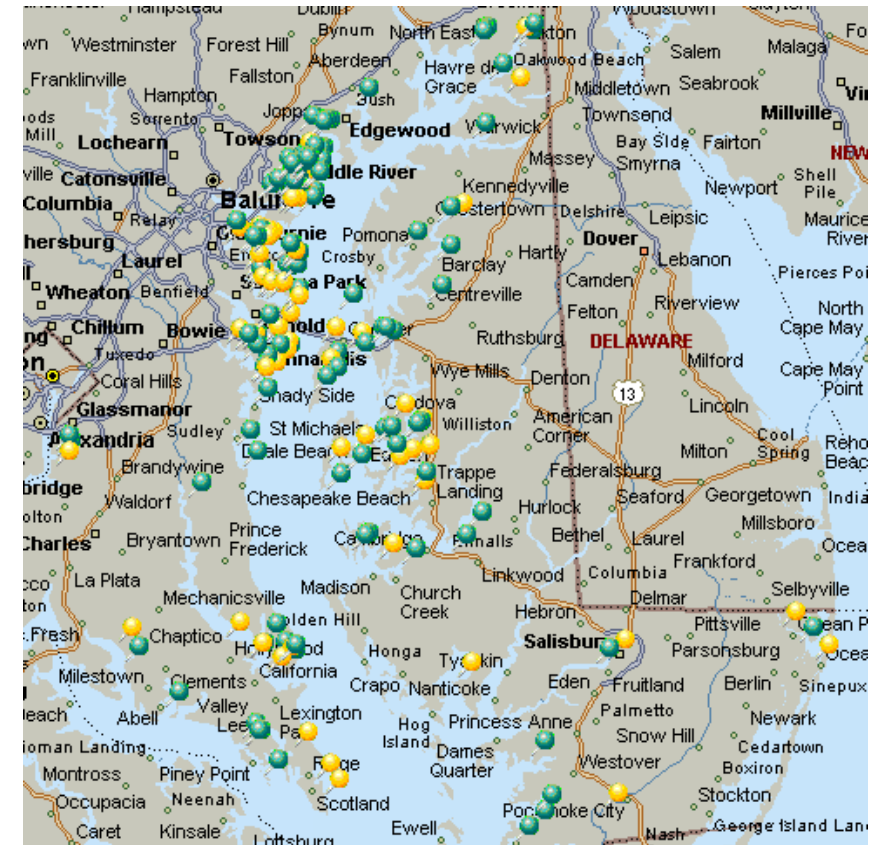
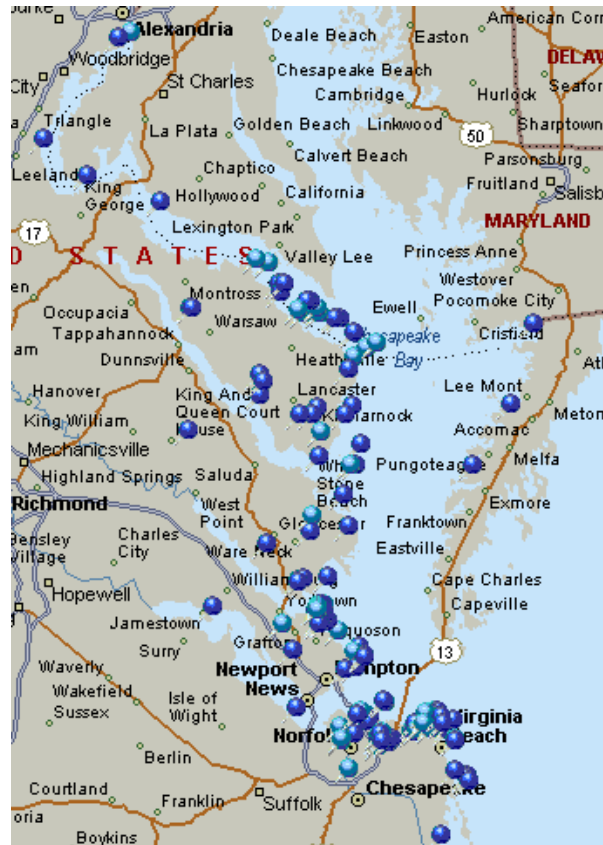




Figure 5: Likelihood of Installing Shoreline Management Techniques<sup>5</sup>



Likelihood of installing shoreline management techniques

Figure 6: Ranked Barriers to Installing a Living Shoreline

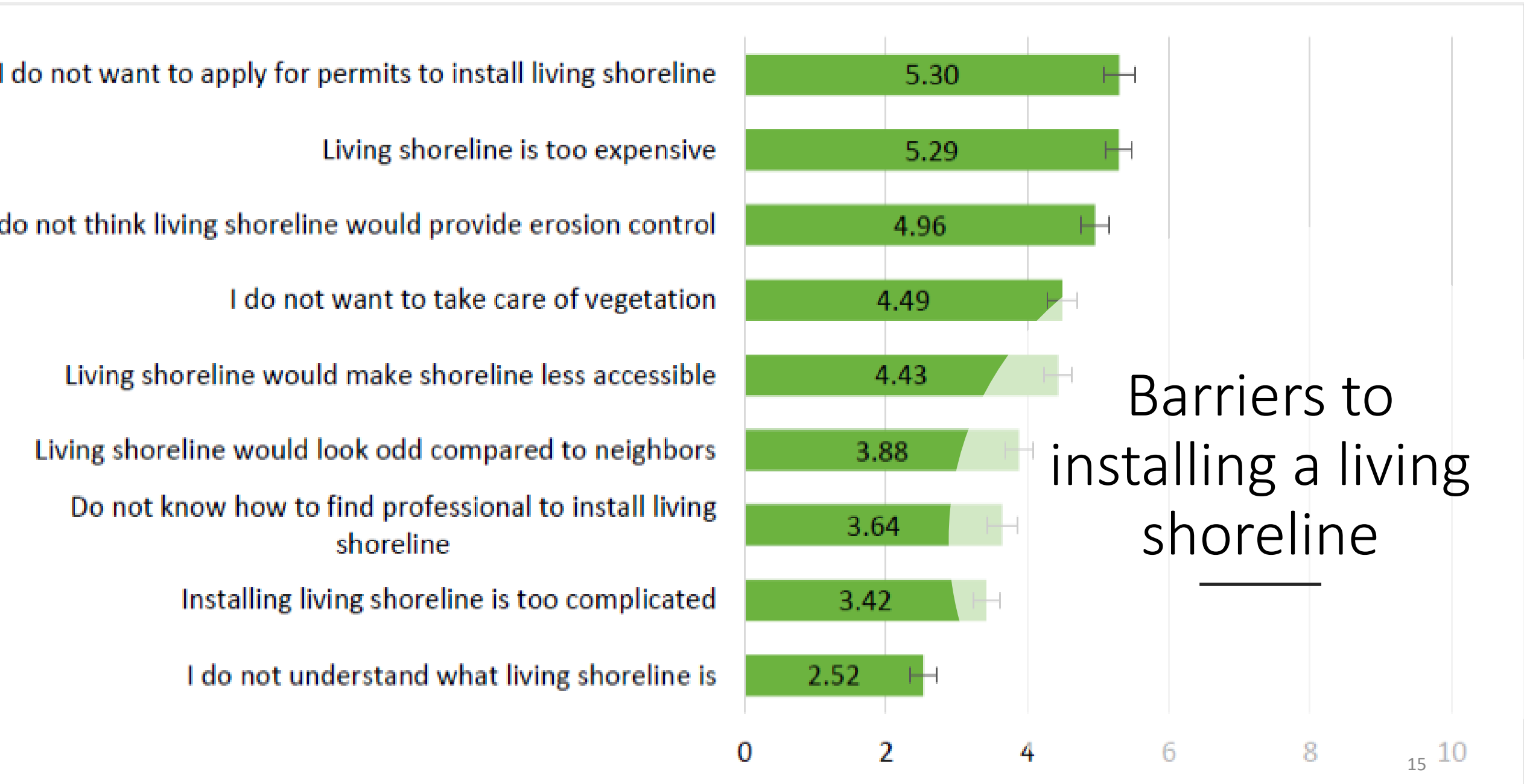
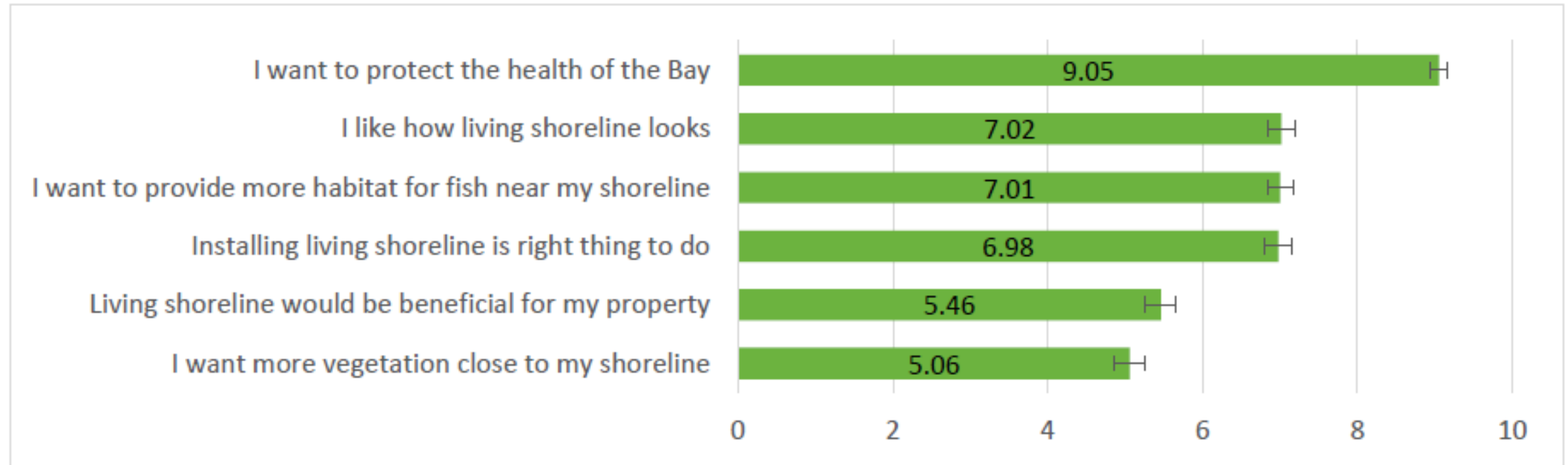


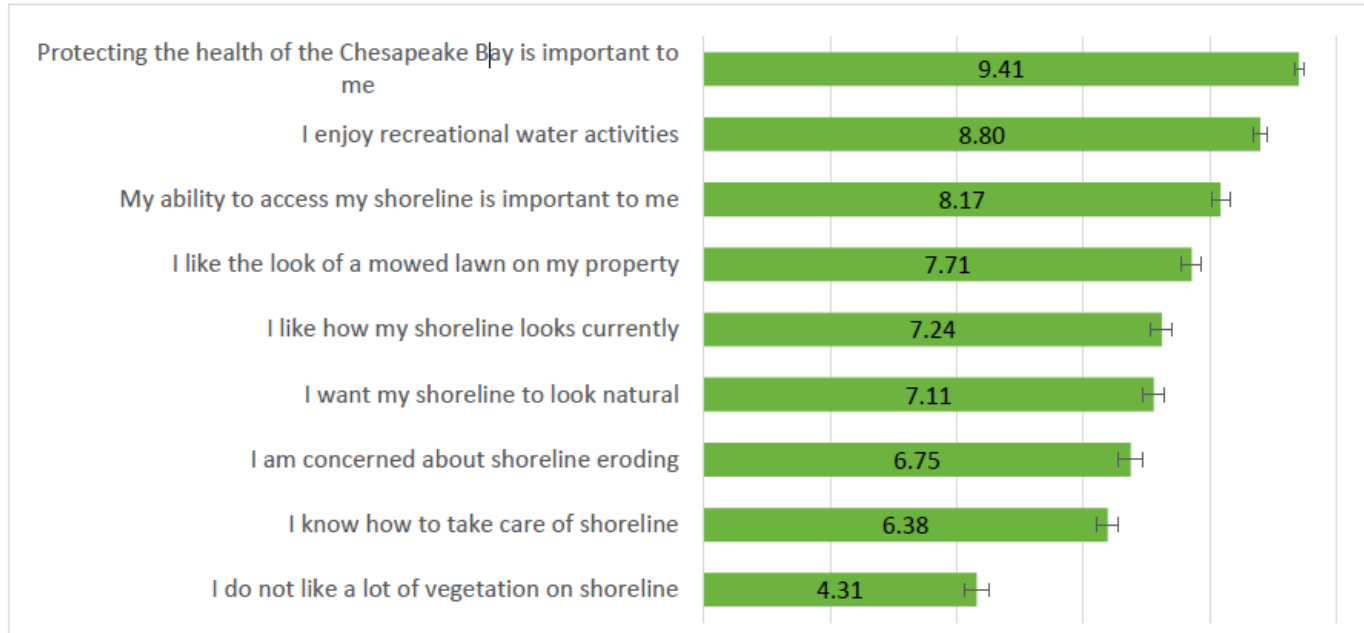
Figure 7: Ranked Benefits to Installing a Living Shoreline



# Ranked Benefits to installing a living shoreline

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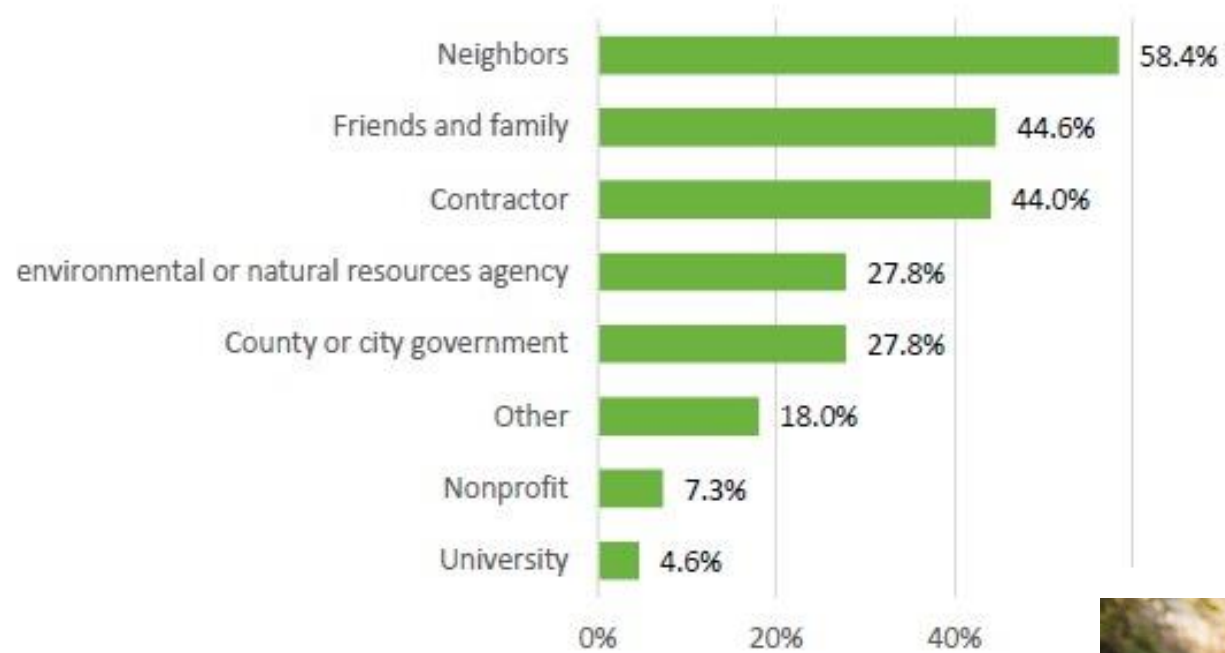
Figure 12: Shoreline-Related Attitudes



# Survey Findings

## Shoreline-related Attitudes

### l3: Information Sources for Shoreline Management





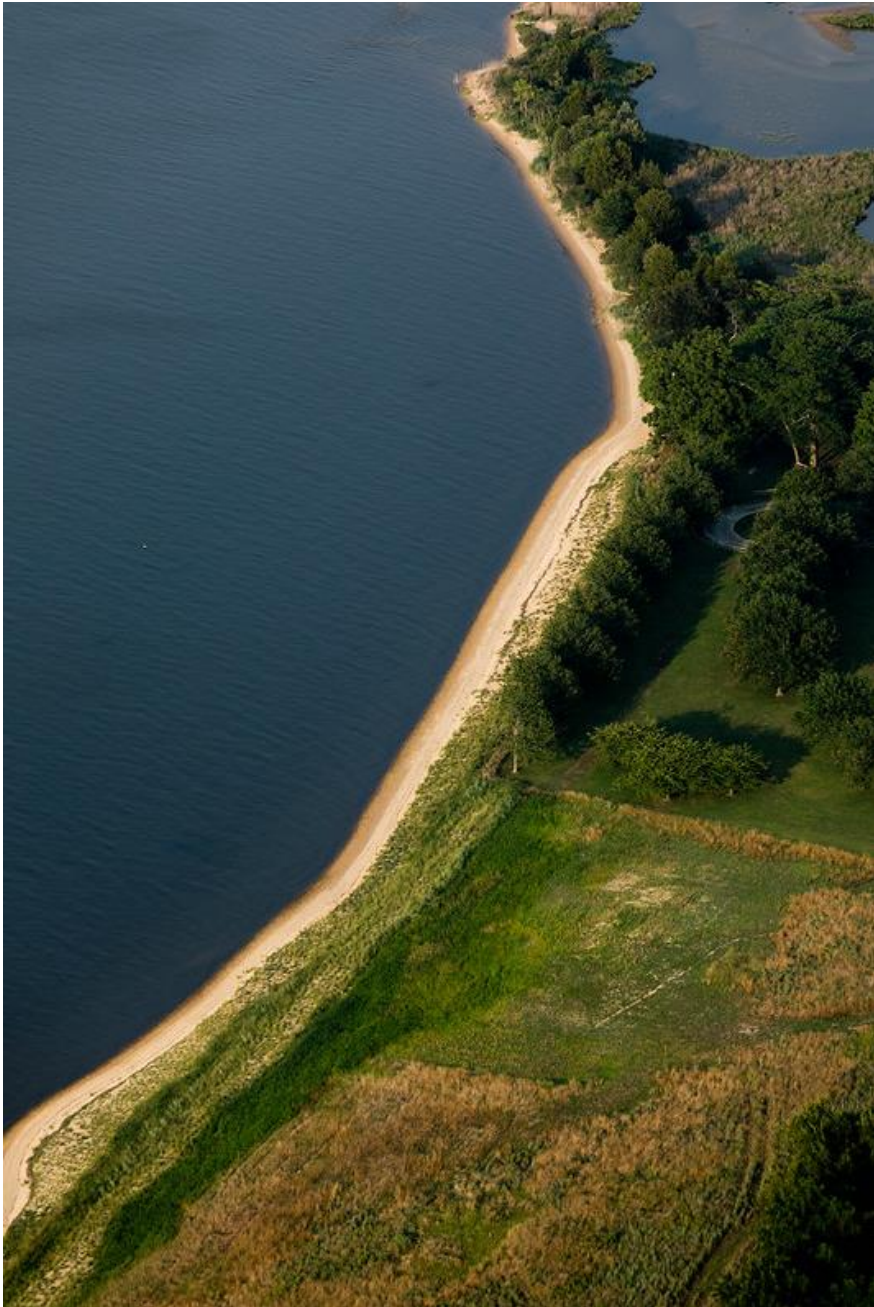


Table 4: Ranked Behaviors for Further Research

Behavior	Impact <sup>7</sup>	Penetration	Probability	Applicability	Weight <sup>8</sup>
Install buffer (upland/riparian) vegetation	7.39	-	2.72	1	20.12
Living Shoreline - wetland vegetation	7.87	-	1.47	0.8	9.26
Living Shoreline with sills	8.20	-	0.77	0.8	5.06
Leave an unarmored shoreline alone	3.47	-	1	0.8	2.78
Living Shoreline with jetties/groins	7.80	-	0.4	0.8	2.50
Living Shoreline with offshore breakwater	7.94	-	0.39	0.8	2.48

# Behavior Selection Table

# Challenges



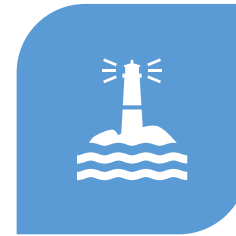
SEVERAL ERRORS ASSOCIATED  
WITH GIS DATA WHEN  
MAILING OUT SURVEYS.



DATA SHOWS THAT  
RESPONDENTS MIS-  
UNDERSTOOD CERTAIN  
SURVEY QUESTIONS.



STRONG POSSIBILITY THAT  
RESPONDENTS DID NOT  
UNDERSTAND TERMINOLOGY  
USED.



LOW MOTIVATION TO INSTALL  
A LIVING SHORELINE AMONG  
RESPONDENTS.



LACK OF EXISTING  
COMMUNICATIONS AND  
OUTREACH MATERIALS ON  
LIVING SHORELINES.

# Conclusions and Recommendations

## Conclusion:

To engage in the desired behaviors, approximately two-thirds of shoreline property owners will first have to remove armor.

## Recommendation:

- Conduct outreach first to target unarmored shorelines to keep their shorelines natural
- Plant upland vegetation
- Install a living shoreline.



# Next steps



Implementation and  
Evaluation Plan.

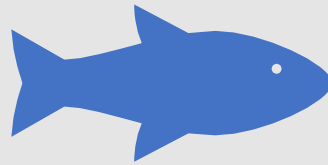


Recruit ambassadors.



Communications and outreach  
strategy targeted to supporting  
organizations.

# Follow-up RFA



- Submitted by Fish Habitat Workgroup.
- Contractor is expected to develop communications products and deliverables based on the recommendations of the Implementation and Evaluation Plan.
  - Database of grant and funding options to install natural shorelines.
  - Three to five success stories and a list of applicable case studies.
  - Communications products.
  - Messaging for target audiences.
  - Database of ambassadors and organizations involved in this work.
  - Inventory of MD/VA/DE training and outreach for owners and contractors.





Questions?



Thank you!

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Rachel Felver

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Chesapeake Bay Program  
Communications Director

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Alliance for the Chesapeake Bay

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