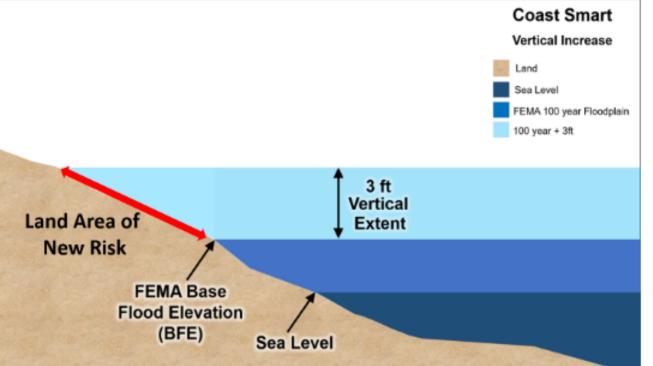


43% of homeowners think standard homeowners insurance covers damage caused by flooding from heavy rain

## The Questions

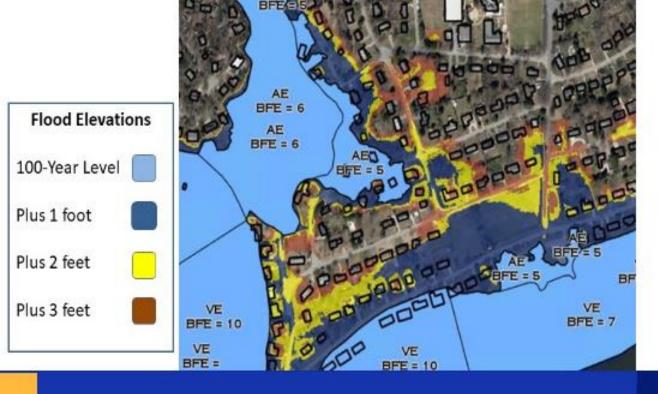
- Is Flood Insurance a Merit Good?
- O2 Can we Target Subsidies?
- O3 Benefits of Targeted Subsidies?
- O4 Costs of Targeted Subsidies?
- O5 Can Benefits Outweigh Costs?
- O6 Can You Help us Frame an Analysis?



The 100-Year Floodplain is becoming outdated by Climate Change

# Can We Target Insurance?

We can buy flood insurance a lot faster than we can design & build mitigation mesures



The GIS Analysis is being done in Maryland for Tidal and Inland Flooding

# The Answer is likely YES

## What are the Benefits?

### Protect Tax Revenues & Bond Ratings

Shield State and Local tax revenues, and bond ratings from losses.

#### **Avoid Direct Costs**

Government, homeowners and businesses avoid direct costs of flood events, like direct government assistance, rebuilding costs and lost business activity.

#### Insurance Claims Boost Economy

Insurance claims after a flood are injected into local economy through building supply stores and local contractors. State and local government receive tax revenue.

Can we estimate ranges and conduct the analysis using them?

## What are the Costs?

#### Marketing, Promotion, Outreach

Invest in the increased purchase of flood insurance in areas with higher risk.

#### Subsidies & Inducements

Invest in subsidies and other inducements that will increase the purchase of flood insurance.

#### Research & Administration

Costs will include research into social behavior change, targeting and program administration.

The cost of Insurance outside the 100-yr floodplain starts at \$325/yr



If more people in high risk areas
have flood insurance,
Maryland will be
more financially resilient.

# Can we find a Revenue Neutral Balance?

## What is our immediate request?

1/2

The purpose of this request for financial coaching is to assess whether this concept warrants further development or is fatally flawed.

## What is our immediate request?

2/2

If not fatally flawed, the outcome would be a refined description of the concept, which could be used to secure resources for further research and development of the concept.







## Thank you

I hope this outline helped!